

| Qty | Product | Unit | Retail | Whsl | PV |
|------------------------------|-----------------------------|-----------|----------|-----------------|--------|
| Essential Oil Singles | | | | | |
| | Arborvitae | 5 ml | 34,69 € | 26,02 € | 27,00 |
| | Basil | 15 ml | 27,43 € | 20,57 € | 21,50 |
| | Bergamot | 15 ml | 40,33 € | 30,25 € | 31,50 |
| | Black Pepper | 5 ml | 28,23 € | 21,18 € | 22,00 |
| | Cardamom | 5 ml | 40,33 € | 30,25 € | 31,50 |
| | Cassia | 15 ml | 25,81 € | 19,36 € | 20,00 |
| | Cedarwood | 15 ml | 19,36 € | 14,52 € | 15,00 |
| | Cilantro | 15 ml | 35,49 € | 26,62 € | 27,50 |
| | Cinnamon | 5 ml | 29,04 € | 21,78 € | 22,50 |
| | Clary Sage | 15 ml | 50,01 € | 37,51 € | 39,00 |
| | Clove | 15 ml | 19,36 € | 14,52 € | 15,00 |
| | Coriander | 15 ml | 35,49 € | 26,62 € | 27,50 |
| | Cypress | 15 ml | 21,78 € | 16,34 € | 17,00 |
| | Douglas Fir | 5 ml | 36,30 € | 27,23 € | 25,00 |
| | Eucalyptus | 15 ml | 19,36 € | 14,52 € | 15,00 |
| | Fennel (Sweet) | 15 ml | 20,57 € | 15,43 € | 16,00 |
| | Frankincense | 15 ml | 96,80 € | 72,60 € | 75,00 |
| | Geranium | 15 ml | 48,40 € | 36,30 € | 37,50 |
| | Ginger | 15 ml | 61,31 € | 45,98 € | 42,00 |
| | Grapefruit | 15 ml | 21,78 € | 16,34 € | 17,00 |
| | Helichrysum | 5 ml | 121,00 € | 90,75 € | 94,00 |
| | Juniper Berry | 5 ml | 27,43 € | 20,57 € | 21,50 |
| | Lavender | 15 ml | 31,06 € | 23,29 € | 21,50 |
| | Lemon | 15 ml | 15,33 € | 11,50 € | 10,50 |
| | Lemongrass | 15 ml | 14,52 € | 10,89 € | 11,50 |
| | Lime | 15 ml | 19,36 € | 14,52 € | 15,00 |
| | Marjoram | 15 ml | 25,81 € | 19,36 € | 20,00 |
| | Melaleuca | 15 ml | 25,81 € | 19,36 € | 20,00 |
| | Melissa | 5 ml | 216,19 € | 162,14 € | 149,00 |
| | Myrrh | 15 ml | 88,73 € | 66,55 € | 69,00 |
| | Oregano | 15 ml | 36,30 € | 27,23 € | 28,00 |
| | Patchouli | 15 ml | 40,33 € | 30,25 € | 31,50 |
| | Peppermint | 15 ml | 28,23 € | 21,18 € | 22,00 |
| | Peppermint Beadlets | 125 Bdlts | 18,55 € | 13,92 € | 12,00 |
| | Roman Chamomile | 5 ml | 75,02 € | 56,27 € | 50,00 |
| | Rosemary | 15 ml | 20,17 € | 15,13 € | 15,50 |
| | Sandalwood | 5 ml | 112,93 € | 84,70 € | 87,50 |
| | Sandalwood (Hawaiian) | 5 ml | 112,93 € | 84,70 € | 87,50 |
| | Spearmint | 15 ml | 45,98 € | 34,49 € | 31,50 |
| | Thyme | 15 ml | 48,40 € | 36,30 € | 37,50 |
| | Vetiver | 15 ml | 60,50 € | 45,38 € | 47,00 |
| | White Fir | 15 ml | 28,23 € | 21,18 € | 22,00 |
| | Wild Orange | 15 ml | 14,52 € | 10,89 € | 11,50 |
| | Wintergreen | 15 ml | 37,11 € | 27,83 € | 25,50 |
| | Ylang Ylang | 15 ml | 56,47 € | 42,35 € | 44,00 |
| Essential Oil Blends | | | | | |
| | AromaTouch™ | 15 ml | 36,30 € | 27,23 € | 28,00 |
| | dōTERRA Balance® | 15 ml | 32,27 € | 24,20 € | 25,00 |
| | dōTERRA Breathe™ | 15 ml | 31,46 € | 23,60 € | 21,50 |
| | Citrus Bliss® | 15 ml | 32,27 € | 24,20 € | 25,00 |
| | ClaryCalm® Roll-On | 10 ml | 39,53 € | 29,65 € | 27,00 |
| | DDR Prime® | 30 ml | 88,73 € | 66,55 € | 60,00 |
| | Deep Blue® | 5 ml | 48,40 € | 36,30 € | 37,50 |
| | Deep Blue® Roll-On | 10 ml | 96,80 € | 72,60 € | 70,00 |
| | ZenGest® | 15 ml | 48,40 € | 36,30 € | 37,50 |
| | DigestZen® Softgels | 60 Sgls | 31,46 € | 23,60 € | 17,00 |
| | Elevation | 15 ml | 56,47 € | 42,35 € | 44,00 |
| | HD Clear® Roll-On | 10 ml | 27,43 € | 20,57 € | 17,00 |
| | Immortelle Roll-On | 10 ml | 121,00 € | 90,75 € | 94,00 |
| | InTune® Roll-On | 10 ml | 50,01 € | 37,51 € | 39,00 |
| | dōTERRA On Guard® | 15 ml | 48,40 € | 36,30 € | 37,50 |
| | dōTERRA On Guard®Beadlets | 125 Bdlts | 20,17 € | 15,13 € | 13,00 |
| | dōTERRA On Guard®+ Softgels | 60 Sgls | 36,30 € | 27,23 € | 22,50 |

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| | PastTense® Roll-On | 10 ml | 29,04 € | 21,78 € | 20,00 |
| | Purify | 15 ml | 32,27 € | 24,20 € | 25,00 |
| | dōTERRA Serenity® | 15 ml | 61,31 € | 45,98 € | 42,00 |
| | Smart & Sassy® | 15 ml | 33,88 € | 25,41 € | 26,50 |
| | Slim & Sassy® Softgels | 90 Sgls | 44,37 € | 33,28 € | 30,00 |
| | TerraShield® | 15 ml | 17,75 € | 13,31 € | 12,00 |
| | TerraShield® Spray | 30 ml | 32,27 € | 24,20 € | 19,50 |
| | TriEase™ Blend Softgels | 60 Sgls | 29,85 € | 22,39 € | 20,50 |
| | Whisper™ | 5 ml | 34,69 € | 26,02 € | 27,00 |
| | Zendocrine® | 15 ml | 34,69 € | 26,02 € | 27,00 |
| | Zendocrine® Softgels | 60 Sgls | 30,65 € | 22,99 € | 21,50 |
| Emotional Aromatherapy™ Products | | | | | |
| | dōTERRA Cheer™ | 5 ml | 38,72 € | 29,04 € | 26,50 |
| | dōTERRA Console™ | 5 ml | 58,08 € | 43,56 € | 40,00 |
| | dōTERRA Forgive™ | 5 ml | 32,27 € | 24,20 € | 22,00 |
| | dōTERRA Motivate™ | 5 ml | 35,49 € | 26,62 € | 24,50 |
| | dōTERRA Passion™ | 5 ml | 64,53 € | 48,40 € | 44,50 |
| | dōTERRA Peace™ | 5 ml | 46,79 € | 35,09 € | 32,00 |
| | Emotional Aromatherapy System | 6 Items | 250,07 € | 187,55 € | 157,00 |
| dōTERRA Touch™ Products | | | | | |
| | dōTERRA Touch Breathe™ | 10 ml | 20,57 € | 15,43 € | 14,00 |
| | dōTERRA Touch™ Deep Blue® | 10 ml | 64,53 € | 48,40 € | 44,50 |
| | dōTERRA Touch™ DigestZen® | 9 ml | 32,27 € | 24,20 € | 22,00 |
| | dōTERRA Touch™ Frankincense | 9 ml | 68,57 € | 51,43 € | 47,00 |
| | dōTERRA Touch™ Lavender | 9 ml | 21,78 € | 16,34 € | 15,00 |
| | dōTERRA Touch™ Melaleuca | 9 ml | 19,36 € | 14,52 € | 13,50 |
| | dōTERRA Touch On Guard™ | 10 ml | 32,27 € | 24,20 € | 22,00 |
| | dōTERRA Touch™ Oregano | 9 ml | 24,20 € | 18,15 € | 16,50 |
| | dōTERRA Touch™ Peppermint | 9 ml | 21,38 € | 16,03 € | 14,50 |
| | dōTERRA Touch™ Kit | 9 Items | 264,59 € | 198,44 € | 167,00 |
| Slim & Sassy® Products | | | | | |
| | Metabolic Gum | 32 Pcs | 14,12 € | 10,59 € | 5,50 |
| | TrimShake - Chocolate | 40 Serv | 56,47 € | 42,35 € | 26,50 |
| | TrimShake - Vanilla | 40 Serv | 56,47 € | 42,35 € | 26,50 |
| | TrimShake - V Shake | 40 Serv | 56,47 € | 42,35 € | 26,50 |
| | Trim Kit - 1 Chocolate, 1 Vanilla | 6 Items | 225,87 € | 169,40 € | 135,50 |
| | Trim Kit - 2 Chocolate | 6 Items | 225,87 € | 169,40 € | 135,50 |
| | Trim Kit - 2 Vanilla | 6 Items | 225,87 € | 169,40 € | 135,50 |
| | Trim Kit - 2 V Shake | 6 Items | 225,87 € | 169,40 € | 135,50 |
| Wellness | | | | | |
| | Daily Nutrient Pack on LRP | 2 Items | 104,87 € | 78,65 € | 53,00 |
| Choose up to 2 of the items below at reduced prices: | | | | | |
| | Deep Blue Polyphenol Complex™ | | not available | 35,09 € | 8,00 |
| | Mito2Max™ | | not available | 35,09 € | 8,00 |
| | Lifelong Vitality Pack on LRP | 3 Items | 129,07 € | 96,80 € | 65,50 |
| Choose up to 2 of the items below at reduced prices: | | | | | |
| | Deep Blue Polyphenol Complex™ | | not available | 35,09 € | 8,00 |
| | Mito2Max™ | | not available | 35,09 € | 8,00 |
| | Vegan Lifelong Vitality Pack | 3 Items | 129,07 € | 96,80 € | 65,50 |
| | Alpha CRS+® | 120 Caps | 96,80 € | 72,60 € | 72,50 |
| | Microplex VMz® | 120 Caps | 52,43 € | 39,33 € | 38,00 |
| | xEO Mega® | 120 Sgls | 74,21 € | 55,66 € | 50,00 |
| | vEO Mega® | 120 Sgls | 72,60 € | 54,45 € | 52,00 |
| | Mito2Max™ | 60 Caps | 70,18 € | 52,64 € | 47,50 |
| | DigestTab™ | 100 Tabs | 21,78 € | 16,34 € | 10,50 |
| | GX Assist® | 60 Sgls | 50,01 € | 37,51 € | 37,00 |
| | PB Assist+® | 30 Caps | 50,01 € | 37,51 € | 37,00 |
| | PB Assist+ and GX Assist | 2 Items | 88,73 € | 66,55 € | 64,50 |
| | DigestZen TerraZyme® | 90 Caps | 56,47 € | 42,35 € | 42,00 |
| | Zendocrine® Complex | 60 Caps | 35,49 € | 26,62 € | 25,00 |
| | dōTERRA a2z Chewable™ | 60 Tabs | 29,85 € | 22,39 € | 16,50 |
| | IQ Mega™ | 150 ml | 54,85 € | 41,14 € | 33,50 |

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| | a2z Chewable + IQ Mega | 2 Items | 74,21 € | 55,66 € | 35,50 |
| | Bone Nutrient Lifetime Complex™ | 120 Caps | 24,20 € | 18,15 € | 12,50 |
| | Phytoestrogen Lifetime Complex™ | 60 Caps | 56,47 € | 42,35 € | 42,00 |
| | Women's Health Kit | 3 Items | 100,83 € | 75,63 € | 66,00 |
| | DDR Prime® Softgels | 60 Sgls | 80,67 € | 60,50 € | 59,00 |
| | TerraGreens® | 30 Serv | 58,08 € | 43,56 € | 32,00 |
| Essential Skin Care | | | | | |
| | Anti-Aging Moisturizer | 50 ml | 51,63 € | 38,72 € | 37,50 |
| | Facial Cleanser | 120 ml | 25,81 € | 19,36 € | 19,00 |
| | Hydrating Cream | 50 ml | 51,63 € | 38,72 € | 37,50 |
| | Invigorating Scrub | 75 ml | 25,81 € | 19,36 € | 19,00 |
| | Pore Reducing Toner | 120 ml | 25,81 € | 19,36 € | 19,00 |
| | Reveal Facial System | 10-2 ml Tubes | 91,96 € | 68,97 € | 65,50 |
| | Tightening Serum | 30 ml | 72,60 € | 54,45 € | 53,00 |
| | Skin Care System w/Hydrating Cream | 4 Items | 153,27 € | 114,95 € | 104,00 |
| | Skin Care System w/Hydrating Cream on LRP | 5 Items | 153,27 € | 114,95 € | 104,00 |
| | Skin Care System w/Moisturizer | 4 Items | 153,27 € | 114,95 € | 104,00 |
| | Skin Care System w/Moisturizer on LRP | 5 Items | 153,27 € | 114,95 € | 104,00 |
| | Classic Skin Care Kit w/Reveal Facial System | 11 Items | 371,07 € | 278,30 € | 240,50 |
| HD Clear™ Products | | | | | |
| | Facial Lotion | 50 ml | 64,53 € | 48,40 € | 40,00 |
| | Foaming Face Wash | 50 ml | 39,53 € | 29,65 € | 24,50 |
| | Facial Kit | 3 Items | 79,05 € | 59,29 € | 49,00 |
| Veràge™ Products | | | | | |
| | Cleanser | 60 ml | 44,37 € | 33,28 € | 31,00 |
| | Immortelle Hydrating Serum | 15 ml | 107,29 € | 80,47 € | 75,00 |
| | Moisturizer | 30 ml | 44,37 € | 33,28 € | 31,00 |
| | Toner | 50 ml | 39,53 € | 29,65 € | 27,50 |
| | Skin Care Collection | 4 Items | 193,60 € | 145,20 € | 120,00 |
| Salon Essentials® Products | | | | | |
| | Healthy Hold Glaze | 120 ml | 28,23 € | 21,18 € | 16,50 |
| | Protecting Shampoo | 250 ml | 30,65 € | 22,99 € | 21,50 |
| | Protecting Shampoo | 2 Pack | 44,37 € | 33,28 € | 23,50 |
| | Root to Tip Serum | 30 ml | 48,40 € | 36,30 € | 36,50 |
| | Smoothing Conditioner | 250 ml | 35,49 € | 26,62 € | 25,50 |
| | Smoothing Conditioner | 2 Pack | 48,40 € | 36,30 € | 27,00 |
| | Shampoo & Conditioner | 2 Items | 46,79 € | 35,09 € | 26,50 |
| | Shampoo & Conditioner Samples | 10 Pouches | 12,91 € | 9,68 € | 0,00 |
| | Hair Care System | 4 Items | 116,97 € | 87,73 € | 76,00 |
| Spa | | | | | |
| | Citrus Bliss® Hand Lotion | 75 ml | 11,70 € | 8,77 € | 5,50 |
| | Hand & Body Lotion | 200 ml | 20,17 € | 15,13 € | 14,00 |
| | Hand & Body Lotion | 3 Pack | 61,31 € | 48,64 € | 26,50 |
| | Lip Balm w/ Peppermint & Wild Orange | 4,5 ml | 6,45 € | 4,84 € | 3,00 |
| | Rose Lotion | 100 ml | 18,15 € | 18,15 € | 0,00 |
| Deep Blue® Products | | | | | |
| | Deep Blue Polyphenol Complex™ | 60 VCaps | 87,12 € | 65,34 € | 58,50 |
| | Deep Blue® Rub | 120 ml | 48,40 € | 36,30 € | 35,00 |
| | Deep Blue® Rub Samples | 10-2 ml Pouches | 9,68 € | 7,26 € | 0,00 |
| | Deep Blue® Kit | 3 Items | 177,47 € | 133,10 € | 110,00 |
| dōTERRA On Guard® Products | | | | | |
| | Cleaner Concentrate | 355 ml | 20,17 € | 15,13 € | 10,50 |
| | Foaming Hand Wash | 473 ml | 25,81 € | 19,36 € | 18,00 |
| | Foaming Hand Wash | 2 Pack | 46,79 € | 35,09 € | 33,00 |
| | Hand Wash Dispenser | Single | 3,23 € | 2,42 € | 0,00 |
| | Hand Wash Dispenser | 3 Pack | 8,07 € | 6,05 € | 0,00 |

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| | Hand Wash + 2 Dispensers | Combo | 29,04 € | 21,78 € | 17,50 |
| | Laundry Detergent | 947 ml | 39,53 € | 29,65 € | 22,50 |
| | Natural Whitening Toothpaste | 113 g | 12,50 € | 9,38 € | 4,50 |
| | Natural Whitening Toothpaste | 3 Pack | 34,69 € | 26,02 € | 10,00 |
| | Natural Whitening Toothpaste Samples | 10-2 g Pouches | 5,65 € | 4,24 € | 0,00 |
| | Protecting Throat Drops | 30 Lzgs | 21,78 € | 16,34 € | 12,00 |
| Living | | | | | |
| | dōTERRA Breathe™ Respiratory Drops | 30 Lzgs | 25,81 € | 19,36 € | 14,00 |
| | dōTERRA Breathe™ Vapor Stick | 12.5 g | 13,71 € | 10,29 € | 5,50 |
| | Correct-X® | 15 ml | 19,36 € | 14,52 € | 12,00 |
| | dōTERRA Natural Deodorant | 50 g | 13,71 € | 10,29 € | 5,50 |
| Diffusers | | | | | |
| | dōTERRA Cloud™ Diffuser - EU Plug | Single | 150,85 € | 113,14 € | 44,50 |
| | dōTERRA Cloud™ Diffuser - UK/IE Plug | Single | 150,85 € | 113,14 € | 44,50 |
| | dōTERRA Cloud™ Nozzles | 2 Pack | 16,13 € | 12,10 € | 0,00 |
| | Lotus Diffuser - EU Plug | Single | 140,36 € | 105,27 € | 42,00 |
| | Lotus Diffuser - UK/IE Plug | Single | 140,36 € | 105,27 € | 42,00 |
| | Petal Diffuser - EU Plug | Single | 62,92 € | 47,19 € | 13,00 |
| | Petal Diffuser - UK/IE Plug | Single | 62,92 € | 47,19 € | 13,00 |
| | Zenbow Diffuser - EU Plug | Single | 88,73 € | 66,55 € | 30,50 |
| | Zenbow Diffuser - UK/IE Plug | Single | 88,73 € | 66,55 € | 30,50 |
| Essential Oil Kits | | | | | |
| | AromaTouch® Technique Kit | Single | 145,20 € | 108,90 € | 106,50 |
| | AromaTouch® Technique Kit | 7 Kits | 871,20 € | 653,40 € | 637,50 |
| | AromaTouch® Professional Kit | 11 Items | 338,80 € | 254,10 € | 239,00 |
| | Beginner's Trio | 3 Items | 67,76 € | 50,82 € | 52,50 |
| | Class in a Box | combo | not available | 35,09 € | 0,00 |
| | Essential Air Kit | 8 Items | 282,33 € | 211,75 € | 150,00 |
| | Family Essentials Kit | Single | 169,40 € | 127,05 € | 118,00 |
| | Family Essentials Kit | 7 Kits | 968,00 € | 726,00 € | 650,00 |
| | Immune Booster Kit | 7 Items | 153,27 € | 114,95 € | 100,00 |
| | Intro Essential Oil Kit | Single | 30,65 € | 22,99 € | 15,00 |
| | Intro Essential Oil Kit | 6 Kits | 161,33 € | 121,00 € | 99,50 |
| | Intro Essential Oil Kit | 10 Kits | 233,93 € | 175,45 € | 110,00 |
| | Monthly Vitality Kit | 4 Items | 225,87 € | 169,40 € | 149,50 |
| | Mood Management Kit | 4 Items | 161,33 € | 121,00 € | 112,50 |
| Enrolment Kits | | | | | |
| | Athlete's + Kit | Combo | 290,40 € | 217,80 € | 128,00 |
| | Business Leader Kit | Combo | 3,630,00 € | 2,722,50 € | 2150,00 |
| | Cleanse & Restore Kit | Combo | 282,33 € | 211,75 € | 140,00 |
| | Emotional Aromatherapy Diffused Kit | Combo | 279,11 € | 209,33 € | 143,00 |
| | Every Oil Kit | Combo | 2,702,33 € | 2,026,75 € | 1675,00 |
| | Family Essentials + Smart & Sassy® Kit | Combo | 185,53 € | 139,15 € | 115,00 |
| | Family Wellness Kit | Combo | 330,73 € | 248,05 € | 190,00 |
| | Home Essentials Kit | Combo | 363,00 € | 272,25 € | 220,00 |
| | Natural Solutions Kit | Combo | 887,33 € | 665,50 € | 400,00 |
| | Oil Sharing Kit | Combo | 1,774,67 € | 1,331,00 € | 1098,00 |
| Accessories | | | | | |
| | Canvas Bag - Black | Holds 66 Oils | 48,40 € | 36,30 € | 0,00 |
| | Cap Stickers | 1 Sheet | 0,81 € | 0,61 € | 0,00 |
| | Fractionated Coconut Oil | 115 ml | 22,59 € | 16,94 € | 15,50 |
| | Keychain - Black | 8 Vials | 9,68 € | 7,26 € | 0,00 |
| | Keychain - Purple | 8 Vials | 9,68 € | 7,26 € | 0,00 |
| | Sample Vials - 5/8 dram | 72 Vials | 24,20 € | 18,15 € | 0,00 |
| | Veggie Caps | 160 Caps | 6,45 € | 4,84 € | 0,00 |
| | Wooden Box w/Logo | Single | 19,36 € | 14,52 € | 0,00 |